



**MAKING
NEXT
POSSIBLE**

CES 2024 Media Webcast

Schaeffler Americas
December 6, 2023

We pioneer motion

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Agenda

- 1 Webcast presenters**
- 2 About Schaeffler and the Americas team
- 3 Schaeffler at CES: Making next possible

Meet Our Speakers

Marc McGrath

Regional CEO, Schaeffler Americas



- Joined Schaeffler as engineering co-op student in 1988
- Pioneered torque converter program transitioning from manual clutches
- Grew automotive business to > 1 billion euros
- CEO since 2019

Jeff Hemphill

Chief Technology Officer, Schaeffler Americas



- Joined Schaeffler as engineering co-op student in 1987
- > 79 patents filed or issued to date
- Served as President of SAE International in 2021 and the association's Automotive Vice President from 2013 to 2016
- CTO since 2011

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We | Schaeffler Group

3 divisions in % sales FY 2022



Automotive Technologies

60%

67% Americas



Automotive Aftermarket

13%

12% Americas



Industrial

27%

21% Americas

EUR ~16 bn

EUR ~3.5 bn Americas

We | Schaeffler Group



83,000
12,000
employees



20
5
R&D centers



83
15
plants

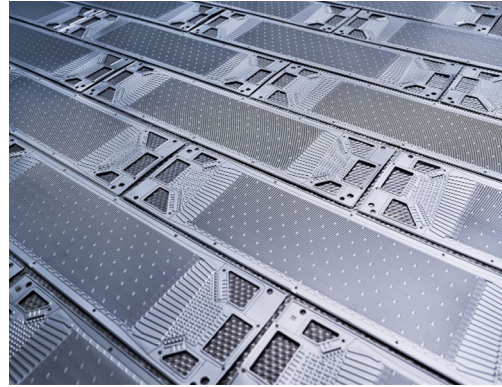


4 Regions
Europe, Americas, Asia Pacific, Greater China
3 Subregions
U.S. & Canada, Mexico, South America

We | Our Values



Innovative



Excellent



Passionate



Sustainable

Pioneer | A Legacy of Innovation



In 1950, Dr.-Ing. E.h. Georg Schaeffler applied for a patent for his idea: In the needle roller and cage assembly, the rolling elements are guided with parallel axes.

Pioneer | Products

Product Families

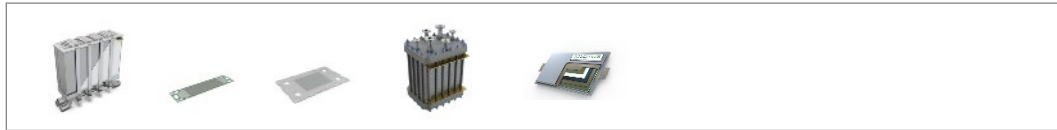
Product & Service Offering

Repair & Monitoring Services



Sustain motion

Batteries, Hydrogen Stacks & Plates



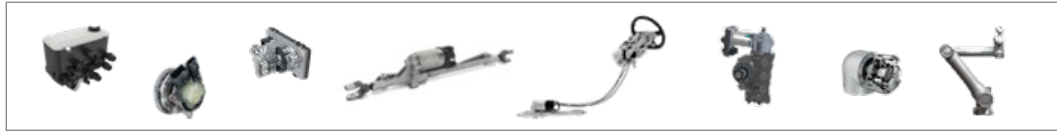
Energize motion

E-Motors & E-Drives



Drive motion

Actuators



Generate motion

Transmission & Engine Components



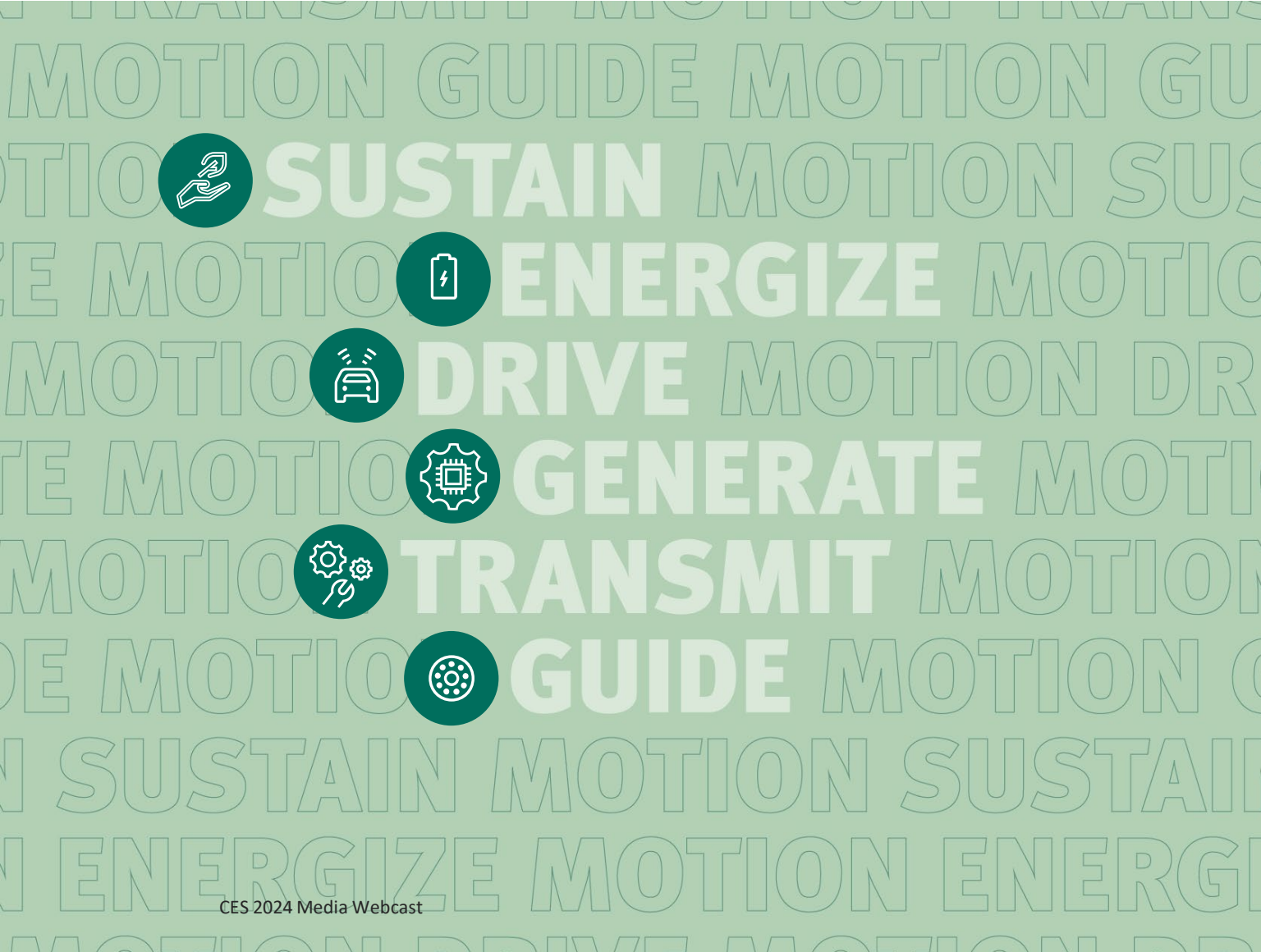
Transmit motion

Bearings & Linear Guides



Guide motion

Pioneer | Motion Experts



The Motion Technology Company

Pioneer | Transformation Americas Region 2030

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PRODUCTION NEW PLANTS

OHIO



First new plant to be announced in 2024

TECHNOLOGY PARTNERSHIPS

POWER
ELECTRONICS



STEEL



R&D MULTIPLE EXPANSIONS



PRODUCTS 45% NEW



SUSTAINABILITY CLIMATE NEUTRAL BY 2040



PEOPLE WORKFORCE DEVELOPMENT



APPRENTICESHIP



CO-OP STUDENTS



LEADERSHIP

The motion technology company

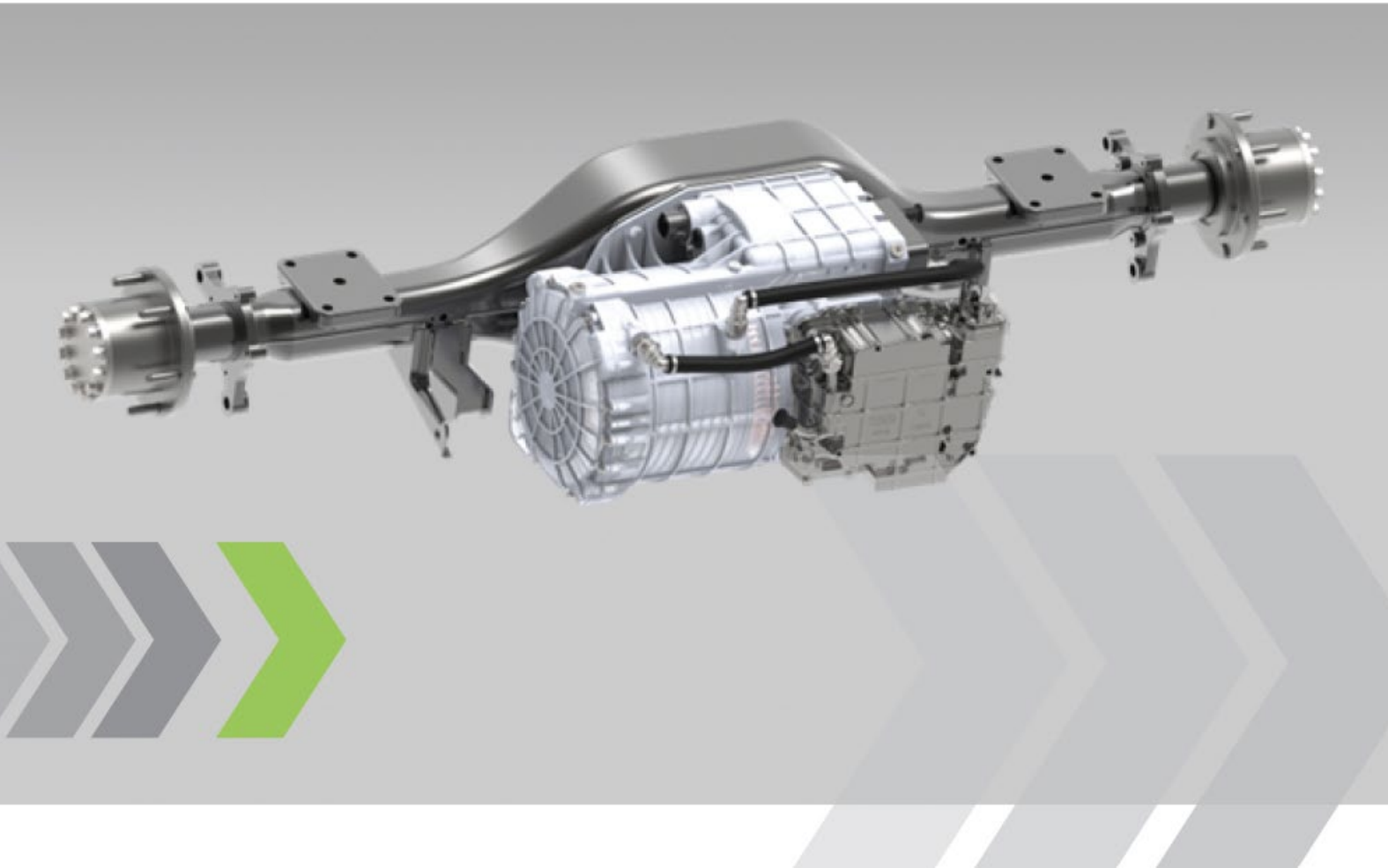
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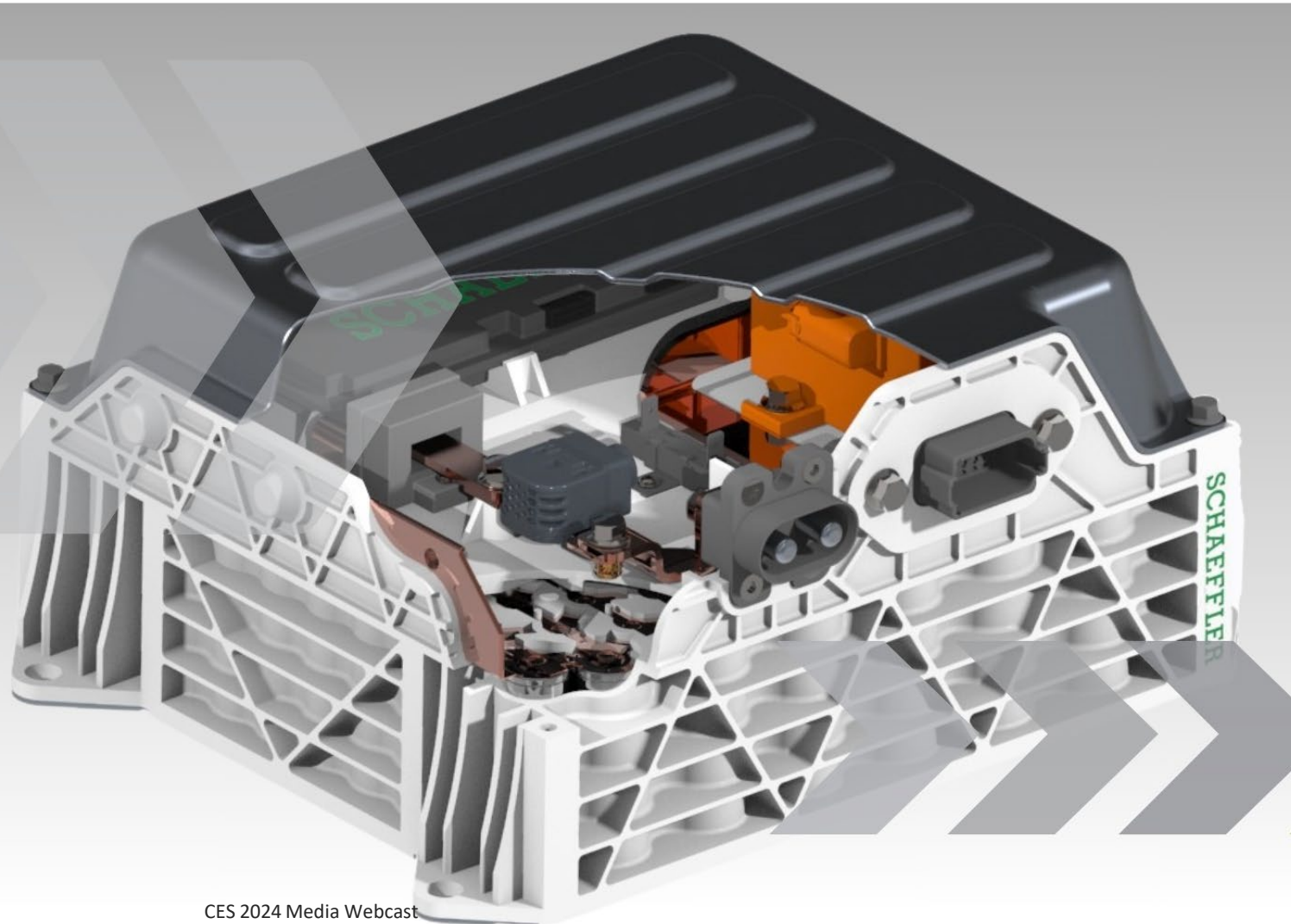
Motion | Technology Highlights



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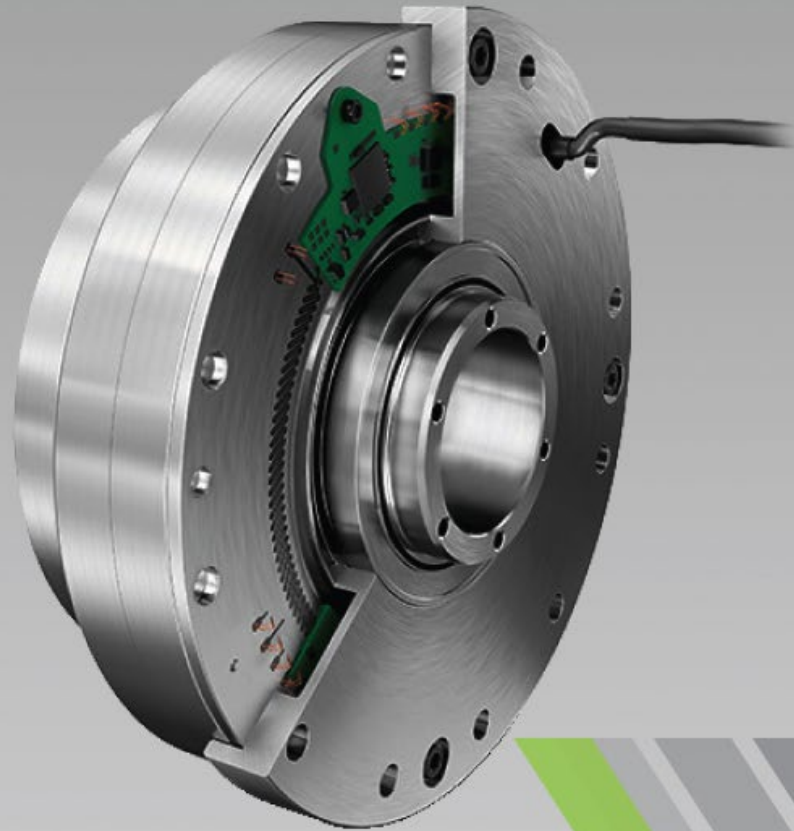
- **Complete line of electric mobility solutions:** from individual components to highly complex systems
- **Electric motor** development and manufacturing, all in-house
- Stamping know-how applied to **electric beam axle** development



- Leveraging existing manufacturing expertise to build **battery pack solutions**
- Battery lab established in 2020 in U.S. along with **strategic partnerships**
- **All solid-state battery** developments underway – next generation technology



- Technologies that enable **highly automated driving**
- High-precision mechanical components to **complex mechatronic systems**
- Steering systems developed from active roll control know-how – **front and rear-wheel steering**



- Transitioning hydraulic applications to **electromechanical actuation**
- Key components of electromechanical systems developed and manufacturing **in-house**
- Strain wave gearboxes provide extremely **power-dense solution** in **compact package**

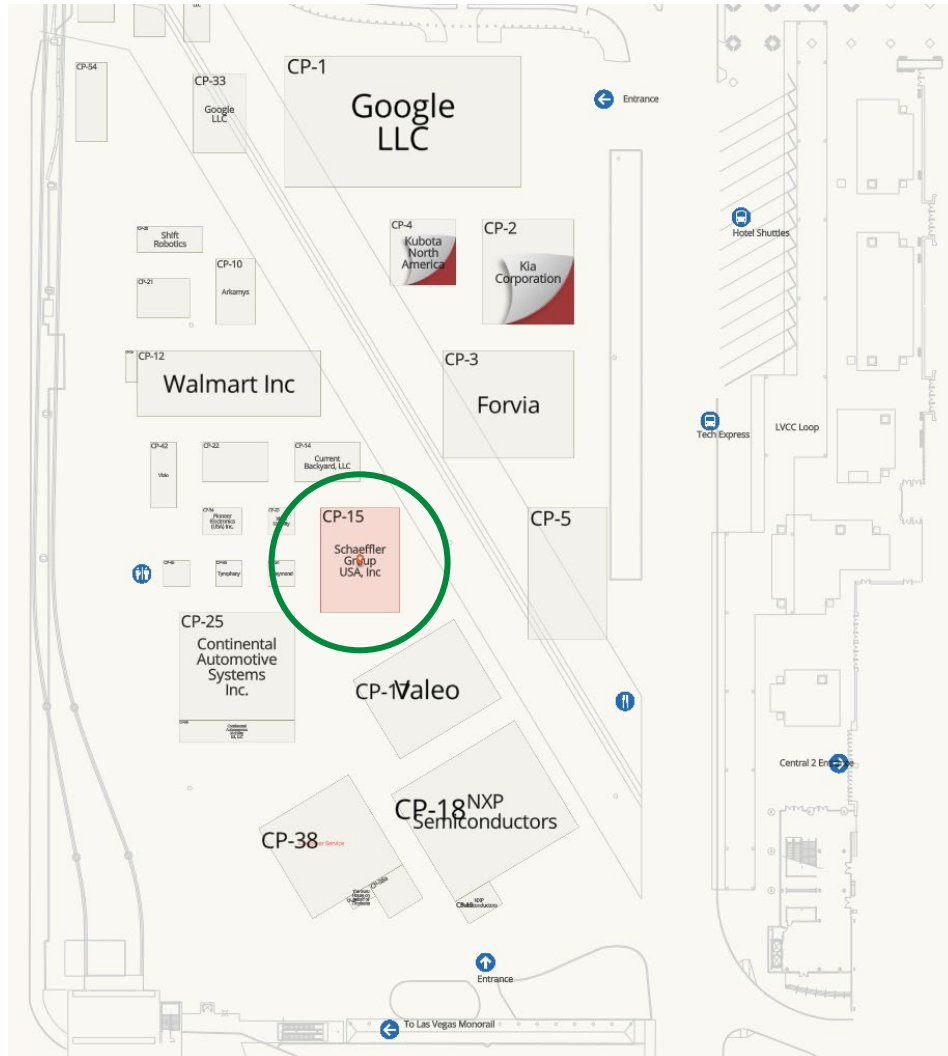
We pioneer motion | Schaeffler at CES



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- CES marks the start of our **2024 Roadshow**
- **Pioneering motion** for over 75 years
- Solutions for entire range of **motion**
- **Transformational growth** in the Americas region
- Technologies focused on tomorrow's **motion needs**

We pioneer motion | Schaeffler at CES



Booth Location: Las Vegas Convention Center, Central Plaza (outdoor)

Booth number: CP-15

Schaeffler exhibit space:

- Trailer (houses most of our technologies)
- Vehicle demonstrators
- Interactive product displays

Product demonstrations and tours of our booth / trailer are available

On-site interviews with executives and subject matter experts are available

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